

Job Title: Store Manager

Location: Tuscaloosa, AL

Salary: \$50,000 base salary plus profit share

Job Description:

We are looking for a motivated and experienced **Store Manager** to oversee the operations of our 10,000 to 15,000 square-foot retail store in Tuscaloosa. The Store Manager will be responsible for managing a team of 10-20 employees, ensuring smooth operations in product handling, overseeing sales transactions, and managing daily opening and closing procedures. This position offers a \$50,000 base salary with a profit-sharing incentive based on store performance.

Key Responsibilities:

- **Store Operations Management:** Oversee the day-to-day operations of a 10,000 to 15,000 square-foot retail store, including opening and closing duties.
- **Team Leadership:** Lead, mentor, and manage a team of 10-20 employees, ensuring high performance in sales, customer service, and product handling.
- **Inventory and Product Management:** Supervise and coordinate the unloading, stocking, and display of products, ensuring proper inventory levels and organization.
- **Sales Transactions:** Oversee all sales activities, ensuring efficient and accurate processing of transactions. Assist in meeting and exceeding sales targets.
- **Customer Service:** Maintain a high standard of customer service, addressing customer inquiries, complaints, and ensuring a positive shopping experience.
- **Profitability and Growth:** Drive sales performance to achieve profitability goals. Implement strategies to increase store profitability and participate in profit-sharing opportunities.
- **Scheduling and Training:** Create staff schedules, provide training and development, and ensure adequate coverage for all shifts.
- **Compliance:** Ensure compliance with company policies, health and safety standards, and legal regulations.

Qualifications:

- Proven experience in retail management or a similar role, preferably in a store of 10,000 to 15,000 square feet.
- Strong leadership skills with the ability to manage and motivate a team of 10-20 people.
- Experience in product handling, inventory management, and merchandising.
- Excellent organizational and multitasking skills.
- Strong sales and customer service experience, with the ability to manage high-volume transactions.

- Reliable and trustworthy, with the ability to open and close the store as required.
- Exceptional communication and problem-solving abilities.

Compensation:

- \$50,000 annual base salary.
- Profit-sharing based on store performance.

If you're a driven leader with a passion for retail management and a commitment to operational excellence, we encourage you to apply and help us achieve success at our Tuscaloosa location!